

GROW WITH US

People's Memorial Association and The Co-op Funeral Home have moved to a new office! A 10 year lease was signed for a whole floor - over 4,000 square feet! - at the Queen Anne Baptist Church.

We have been working hard to expand and this move is a result of our efforts.

PMA looks forward to hosting our free workshops on-site and more frequently. The Co-op Funeral Home will be able to offer families several on-site options to host memorial and funeral services.

This is an exciting time of growth and we couldn't have done it without you!



Our new address: 2011 1st Avenue N Seattle, WA 98109

ATTEND THE ANNUAL MEETING

Attend the Annual Meeting either in-person or online to learn updates about PMA, The Co-op Funeral Home, and funeral legislation in Washington State. Participate in the democratic cooperative process of electing the PMA Board of Directors for the next term. Tour the office space after the meeting and engage with our partners in the end-of-life community.

May 2, 2020 at 2011 1st Ave N, Seattle, WA 98109

9:00 am doors open

9:30 - 10:30 meeting

10:30 - 11:30 open house and community resource fair

FREE PARKING available in the Trader Joe's garage directly behind the church, accessible via Crockett Street.

TO ATTEND ONLINE visit peoplesmemorial.org/annualmeeting on May 2nd.

RSVP by April 24th at peoplesmemorial.org/annualmeeting or 206.325.0489 x4.

CONTRIBUTE TO

THE SPRING FUNDRAISER

Make a gift now through June 20, 2020 in support of our growth. Your contribution will aid in the transition to the new office space, which will become the hub for funeral education and advocacy in Washington State.

It's easy to make a gift:

- Online at peoplesmemorial.org/donate
- Make a check out to People's Memorial Association and mail to
 2011 1st Ave N, Seattle, WA 98109
- Call the office at 206.325.0489 x4

PMA is a 501(c)3 nonprofit organization.

80 Years of
Funeral
Education
and Advocacy

CONNECT WITH US

206.325.0489

info@peoplesmemorial.org www.peoplesmemorial.org

- (f) People's Memorial
- (o) @peoplesmemorialwa
- 쭞 @peoplesmemorial

OUR IMPACT

2017 to 2019



NEW MEMBERS

2019

1,828

V 7%

2018

1,960

70%

2017

3,333

INCREASED FROM \$35 TO \$50

LIVING **MEMBERS**

70,300

2.4%

VOLUNTEER HOURS

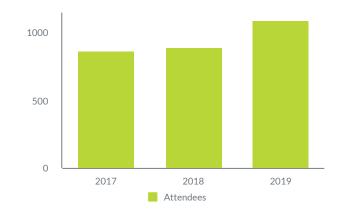
596

140%

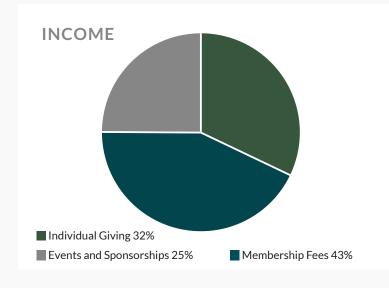
CONTRACTED FUNERAL HOME SATISFACTION RATINGS

The Co-op Funeral Home	9.6
A Sacred Moment	9.7
Klontz Funeral Home	9.8
Curnow Funeral Home	8.6
Whidbey Memorial Funeral Home	9.3
PNW Cremation	9.4
Linde-Price Funeral Service	10
Funeral Alternatives of Washington	9.5
Evergreen Staples	8.0





17 families received financial assistance for Direct Cremation, giving their loved one a dignified send off.



SUPPORT OUR EXPANSION

More people than ever are accessing free resources and attending classes, but membership has been on a decline since 2017. In the coming year, PMA is adding online classes and nurturing new community partnerships to appeal to the next generation of members... but membership fees only cover 43% of our budget. Support the expansion of our community services as we grow into another decade by making a contribution today!

OUR IMPACT

2017 to 2019



FAMILIES SERVED



²⁰¹⁷ **912**

12

2019 DISPOSITION CHOICES

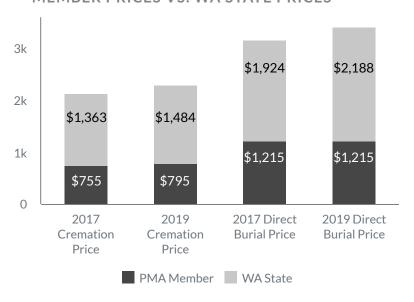
CREMATION 48

831 AQUAMATION
8

MEMBER VS. NONMEMBER FAMILIES



MEMBER PRICES VS. WA STATE PRICES



ADVOCACY WINS

Alkaline hydrolysis and natural organic reduction were legalized

UPCOMING ADVOCACY WORK

Require funeral homes to post their prices online

MEMBER SAVINGS

Compared to the Washington State average prices for cremation and burial, PMA members saved about \$619,200 by using The Co-op Funeral Home in 2019.

MAKE A GIFT TODAY

Online at peoplesmemorial.org/donate Make a check out to People's

Memorial Association and mail to 2011 1st Ave N, Seattle, WA 98109

Call the office at 206.325.0489 x4

YOUR VOICE MATTERS

NEW LEGISLATION TO INCREASE PRICE TRANSPARENCY

We are currently working in partnership with the **Funeral Consumers Alliance**, the national organization that monitors the funeral industry on behalf of consumers, on amending a current piece of legislation. **We are urging the Federal Trade Commission (FTC) to amend the Funeral Rule to require funeral homes to post their General Price Lists on their websites.** The Funeral Rule was written in 1984 and is the only piece of federal legislation that regulates the funeral industry.

We need your help - the FTC needs to hear from real people like you about the importance of updating this law. The last thing we need when experiencing grief over the loss of a loved one is to go door-to-door requesting prices to shop around for an affordable funeral home. In the digital age, we no longer shop this way.

Submit your comments now through April 14, 2020.

We recommend submitting comments electronically to increase the likelihood they will be read. The <u>only</u> permitted way to do this electronically is by visiting the Federal Register's website and uploading your Word Document of comments. Visit the PMA website below to be directed to the Federal Register and for instructions: www.peoplesmemorial.org/funeralrule.

REASONS TO AMEND THE FUNERAL RULE

The following are suggested talking points to help you as you write your comments to the FTC:

- Consumers should be able to compare prices for cremation and burial services by visiting the websites of their local funeral homes.
- Local affiliates like PMA dedicate months to collecting the information from General Price Lists for cost-comparison surveys in their state. Price lists could be easily gathered in hours instead. These surveys are widely used by consumers to make informed decisions.
- The price of cremation should be clearly stated on a General Price List and not contain hidden fees.
- Cemeteries should be included in the Funeral Rule and be required to have General Price Lists. Currently, cemeteries are not regulated by the Funeral Rule and are not required to have prices in writing making it unnecessarily difficult for consumers.

Visit the PMA website to be directed to the Federal Register to submit your comments: www.peoplesmemorial.org/funeralrule.

MEMBER TESTIMONIALS

COMMENTS FROM FAMILIES WHO HAVE USED THE PMA CONTRACTED FUNERAL HOMES

In addition to negotiating affordable cremation and burial services for our members, we survey the families that have utilized the services of our contracted funeral homes to ensure they abide by the **PMA Code of Ethics**. When a funeral home signs the two-year contract with us, they agree to:

- Provide quality, dignified, and economical services;
- Engage the survivors in no sales pressure to purchase more than the basic PMA packages;
- Not solicit any PMA member for the purchase of pre-need sales, trusts, or life insurance policies;
- Not use or share PMA members' names and contact information for solicitations;
- Allow cultural or religious practices to the extent allowed by the law; and
- Accommodate the needs of families who wish to direct their own home funerals.

"Thank you very much for the exceptional care you provided to my family and husband."



"This is the second time I have had to use your services. From a price and service approach perspective, I will not use anyone else. I have been telling everyone about your services."

"The service to spread my mother's ashes was a godsend since I live far away and was unable to ."

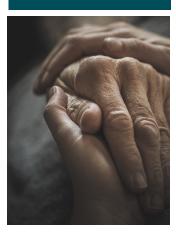


"Your folks treated us wonderfully during a difficult time. We can't thank you enough for the speed and care you took. Thanks so much!"

"Absolutely the most caring, concerned, and respectful customer service I have found in many years. Everyone I dealt with was professional, competent, warm, and attentive in every way."



"This was a very positive experience. My mother had belonged for many years and I had little knowledge. The staff was kind and thoughtful. I received simple instructions and all questions were answered."





"I have used your services twice and been completely satisfied. Pleasant staff, no pressure."

2019 DONORS

THANK YOU

PMA wouldn't exist without generous people like you. As a member of

Washington State's only nonprofit providing funeral education and advocacy, you are changing lives.

Myrna Aavedal

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*In loving memory

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you are changing lives.

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*In loving memory

2019 MEMORIAL GIFTS

THANK YOU

We are uniquely grateful for these memorial gifts that help us continue our mission in honor of those who have passed.

Shirley Baca for Charles Minster Lloyd Berg for Roberta Berg Jane Blackwell for Michael Blackwell Carolyn Blount for Richard Ingalls Blount Mary Bragg for Robert Bragg Elois Bye for HJW Bye & Angela Lucarelli James Cade for Lois Cade Mark Cimolino for Jane Cimolino Irmgard Conley for John Stafford Conley Elizabeth & Scott Coplan for Robert Coplan Barbara Daniels for Harold Daniels Carol Muller Doig for Ivan Doig Pegi DuBois for Dorothy Irene Popovich Linda Elsner for Chester Douglas Elsner Jack Evans for Barbara A Evans John Farhat for Abraham Farhat Larry Feldcamp for Irma Feldcamp William French for Toni French Deidre Gauff for Eva & R Dean Gauff Patricia Gilbert for Mark Gilbert & Manuela Crosby Yong Han for Won Han Larry Holtz for Mary Holtz Lawrence Kambich for Janet Lois Kambich Ruth Kelley for Dr. Jim Kelley Joanne Kroll for Arthur & Margaret Kroll Donald Lasch for Barbara Lasch Martha Legier for Rebecca Pouliot Karen Lutz for Robert Balsley Clara & Robert Manny for Dayton & Charlotte Clark Karen Millward for Irene Renk Dolores Moore for Everett T Moore Debra Morrison for Bradford B Morrison Christine Mustelier for Frances Clogston

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- Make a check out to People's Memorial Association and mail to 2011 1st Ave N, Seattle, WA 98109
- Call the office at 206.325.0489 x4

Thank you for your continuous support!

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